

A grant is money given for a specific purpose to either a non-profit organization (a tax-exempt business that serves the general public) or individual. Unlike loans, grants do **not** have to be paid back. Applicants for grants must meet the requirements set by the grant-maker and must (usually) submit a grant proposal. *Very few grants are awarded to individuals for starting or expanding a small business*.

Sources for grants are Federal, State, and Local Governments and Foundations. A private Foundation receives its funds from and is under the control of either an individual family, corporation, or other group. A community Foundation receives its funds from various public sources and is classified by the IRS as a public charity.

Websites

Government Funding and Assistance

Catalog of Federal Domestic Assistance

http://www.cfda.gov

Information on Federal programs available to State and Local governments, federally-recognized Indian tribal governments, territories and possessions of the United States, private profit and non-profit organizations, specialized groups and individuals, and domestic public and quasi-public organizations. Search for the program you want and find out how to apply by contacting the office that administers the program. *Also available through USA.gov for Non-Profits*.

USA.gov for Non-Profits

http://www.usa.gov/Business/Nonprofit.shtml

This is the official Federal government portal for agency-specific non-profit resources, fundraising, grants, loans, laws, regulations, management, online services, registration, licensing, tax information, etc. *Includes the Catalog of Federal Domestic Assistance and GPO Access/Federal Register.*

Florida Small Business Development Centers

http://www.bus.ucf.edu/sbdc (Orlando location)

http://sbdc.scc-fl.edu (Sanford/Seminole Community College location)

http://www.floridasbdc.com/Home/location.asp (all locations)

The Florida Small Business Development Center Network is a statewide partnership between higher education and economic development organizations dedicated to providing new as well as established business owners with assistance. They provide counseling and seminars for **general** business practices. The Centers are **not** specifically geared to non-profits but may be of help for general business questions.

GovBenefits.gov/

http://www.govbenefits.gov

From this site, you can locate Federal and State benefits, browse by type of benefit, and complete a questionnaire to determine eligibility for benefits. This site is geared for individuals seeking assistance and includes grants, loans, direct payments, and training.

GPO Access/Federal Register

www.gpoaccess.gov/fr/index.html

You can search by topic (grants, awards) to access information regarding regulations, legislation, publications and other governmental information on this subject. *Also available through USA.gov for Non-Profits*.

Grants.gov

http://www.grants.gov

Grants.Gov is the single access point for over 900 grant programs offered by the twenty-six Federal grant-making agencies. Organizations can electronically find and apply for grant opportunities. The U.S. Department of Health and Human Services is the managing partner for Grants.Gov. The site is meant to be an "electronic storefront" between organizational grant applicants and the Federal agencies managing grant funds.

MyFlorida.com

http://www.myflorida.com

MyFlorida.com is the official Web portal of the State of Florida. Use the "Search" box to search for grants from State agencies and find non-profit regulations.

Small Business Administration

http://www.sba.gov

The U.S. SBA grants generally support non-profit organizations, intermediary lending organizations, and State and Local governments. Grants offered include those designed to expand and enhance organizations that provide small business management, technical or financial assistance. Keep in mind that in most cases the SBA acts as a guarantor for loans (not grants) to individuals to start or expand a small business.

Private Funding and Assistance

Association of Small Foundations

http://www.smallfoundations.org

Provides advice and guidance, services and publications to smaller foundations (small in staff size, not assets). Smaller foundations account for half of the country's foundation grant dollars.

The Amber Foundation

http://www.womensnet.net/ambergrants

Private foundation which focuses primarily on helping women to start small home-based or online businesses. Grants are usually \$500 to \$1000 and are to be used to upgrade equipment, pay for a website, etc.

Community Foundation of Central Florida

http://www.cfcflorida.org/index.cfm

The Community Foundation of Central Florida is a tax exempt, public charity created by and for the people of Central Florida. It was established in 1994 to advance local philanthropy while responding to community needs. As part of its mission of "Building Community by Building Philanthropy," the Foundation serves as a funding partner to non-profits in Central Florida communities. The Foundation's geographical focus is Orange, Seminole, and Osceola Counties.



Foundation Center

http://foundationcenter.org

Founded in 1956 and considered the nation's leading authority on institutional philanthropy, the Foundation Center provides information for organizational grant seekers and grant makers as well as individuals in a variety of areas. You can search for thousands of grants on their feebased database, which is reasonably priced. Some information is provided free of charge as well. Go to "Circulating Books" for a link to their bibliography of books and online resources relevant to the individual grant seeker.

GuideStar.org

http://www.guidestar.org

GuideStar provides comprehensive data on more than 1.5 million non-profit organizations. It includes free and fee-based information.

Non-Profit Risk Management Center

http://nonprofitrisk.org

This non-profit organization, established in 1990, provides assistance and resources for non-profit organizations to help them cope with uncertainty. They offer a wide range of services (including technical assistance, training, and consulting help) on a vast array of risk management topics such as employment practices, insurance purchasing, internal controls, etc.

SCORE: Counselors to America's Small Business

http://www.score.org

SCORE provides free, in-person counseling as well as online business counseling and includes information for grants and non-profits.

Databases/Reference Resources Online

Gale InfoTrac – Magazine/Newspaper articles (In Library and remote access with Library card) Try some of the Gale InfoTrac databases like Business Index, General Business File, General Reference Center Gold, InfoTrac One File and others for magazine, journal, and newspaper articles – many full-text.

NewsBank – Newspaper articles (In Library and remote access with Library card)
Search the Orlando Sentinel and other major newspapers throughout Florida and the world.

Reference USA (In Library and remote access with Library card)

A database with millions of listings for U.S. businesses, including nonprofits, that is searchable by city, state, county, metro area, area code, or zip code.

Magazines and Newspapers

The Chronicle of Philanthropy

www.philanthropy.com

Considered "the newspaper of the nonprofit world," this twice-a-month publication provides up-to-date information/news for charity professionals, fundraisers, and grant makers.

For articles (some full-text) from magazines, journals, and newspapers, see the "Databases/Reference Resources Online" section.



Also, some Foundations publish their own newsletters - check their Web sites for availability.

Circulating Materials

Creating a private foundation: the essential guide for donors and their advisers

Roger D. Silk, James W. Lintott, Christine M. Silk, Andrew R. Stephens (Bloomberg Press) 361.7632 Sil

Covers the necessary basics for those desiring to set up a private foundation.

Effective fundraising for nonprofits: real-world strategies that work

Ilona M. Bray (Nolo Press)

658.15224 Bra

Get advice from experienced fundraisers on raising money, getting grants, planning special events, and much more. Covers IRS rules and regulations.

Fundraising for nonprofit groups: how to get money from corporations, foundations, and government

Joyce Young, Kenneth Wyman, John Swaigen (Self-Counsel Press) 361.7068 You

A comprehensive guide for nonprofits that need to raise between \$100,000 and \$5 million a year.

Fundraising fundamentals: a guide to annual giving for professionals and volunteers

James M. Greenfield (John Wiley and Sons Pub)

658.15224 Gre

A resource for fundraising professionals, trustees, nonprofit executives, and philanthropists. Of interest to beginners as well as experienced fundraisers.

Grassroots grants: an activist's guide to grantseeking

Andy Robinson (Jossey-Bass Pub)

658.15224 Rob

This bestselling guide assists you in navigating the world of Foundation fundraising. Provides tips on building effective relationships with funders.

How to form a nonprofit corporation

Anthony Mancuso (Nolo Press)

346.73064 Man

This definitive guide contains step-by-step instructions on forming and operating a nonprofit organization. Includes information on law and taxes plus legal forms.

How to form a nonprofit corporation

Mark Warda (Sphinx Pub)

346.73064 War

Contains the necessary instructions and forms, state laws, and additional resources.

How to manage an effective nonprofit organization

Michael A. Sand (Career Press)

658.048 San

Provides practical, helpful advice on writing grants, conducting effective board meetings, establishing a volunteer program, and more.



How to write a grant proposal

Cheryl Carter New, James Aaron Quick (John Wiley and Sons Pub)

658.15224 New

A step-by-step guide that provides guidance on crafting effective grant proposals.

The only grant-writing book you'll ever need

Ellen Karsh, Arlen Sue Fox (Carroll and Graf Pub)

361 Kar

Written by two professional grant writers, this book will help you demystify the proposal process. Includes valuable quotes from funders (e.g. "less than 10% of proposals fit our guidelines").

Starting and building a nonprofit: a practical guide

Peri Pakroo (Nolo Press)

658.048 Pak

Practical advice for picking a name, developing a budget, raising the funds, creating a mission statement, and recruiting a board, staff, and volunteers.

Starting and managing a nonprofit organization: a legal guide

Bruce R. Hopkins (John Wiley and Sons Pub)

346.73064 Hop

Offers information on the legal aspects of starting and running a nonprofit organization.

Webster's new world grant writing handbook

Sara D. Wason (John Wiley and Sons Pub)

658.15224 Was

This comprehensive guide walks readers through every step of the grant writing process.

Winning grants: step-by-step

Mim Carlson (Jossey-Bass Pub)

658.15224 Car

Learn how to create a proposal that meets the criteria grant makers are looking for.

The Foundation Center's catalog of books and online resources relevant to the individual grantseeker.

http://cnl.foundationcenter.org

Topics include the arts/humanities, health/medicine, international travel/study, media, minorities, research, scholarships, writing, etc.

Reference Books

Complete guide to Florida foundations

Florida Dept. of Community Affairs.

R361.7632 Com

Profiles private Florida Foundations, giving their areas of interest and financial information.

Florida state grant programs

John L. Adams and Co.

R353.9759 Gui

Contains a comprehensive list of State-funded grants, loans, and technical assistance programs as well as a limited number of Federal programs.



Foundation directory

Foundation Center

R336 Fou

A comprehensive directory of U.S. Foundations that includes financial information and grantmaking interests.

Foundation grants to individuals

Foundation Center

R361.7 Fou

A comprehensive listing of private U.S. Foundations that provide assistance to individuals: scholarships, student loans, fellowships, travel internships, residencies, arts/cultural projects, research and general welfare.

Government assistance almanac

J. Robert Dumouchel

R353.09 Dum

Provides information on 1600+ Federal programs: grants, loans, scholarships, etc.

Guide to federal funding for governments and nonprofits

Government Information Services

R353.0082 Gui

Provides detailed descriptions of more than 750 Federal programs that offer financial assistance to State and local agencies and nonprofit organizations of all types.

The "how to" grants manual: successful grant seeking techniques for obtaining public and private grants

David G. Bauer

R 658.15224 Bau

Considered a standard in the field, it includes online resources, worksheets and helpful strategies to help grantseekers become proactive.